

# Attorney Stefanie Gagliardi is a superhero to her clients

Stefanie Gagliardi, Esq., is not your typical attorney. The Warren County-based attorney is also something of a superhero, especially to her clients. She channels this hero as she helps them navigate through the complicated landscape of real estate and family law. Just recently, in fact, Gagliardi overcame numerous hurdles while guiding a client through the purchase of his dream home. “We were up against one problem after another,” she said. And, in true superhero form, Gagliardi was “conquering one obstacle after another throughout the process.” They kept getting so close, only to experience another setback. “Even at the closing table another two obstacles,” emerged, she remembered, which almost put the finalization of the purchase in jeopardy.



Stefanie Gagliardi, Esq.

But with Gagliardi’s dogged determination — and after jumping through every hoop imaginable and meeting all of the seller’s demands — they closed on the property with both a sense of relief and exhaustion. It wasn’t until one week later that the client told Gagliardi “I am the happiest I have ever been.” Which is why Gagliardi does this in the first place. “It made it all worth it. When I know someone is in love with a house and I am able to take them from the beginning of the process to the very end — that’s very gratifying.”

And this is what Gagliardi has done throughout her career, which initially kicked off in family law before she added real estate to her legal repertoire many years ago. She believes that these two areas “fit well together,” explaining that “both are big life events. I truly enjoy helping individuals get to a place where they can start a new chapter and be happier. And both areas afford me that opportunity.”

And both areas of practice are more in demand than ever due to the pandemic. As a result, Gagliardi, who works with the firm Broscious, Fischer & Zaiter in Washington Township, has never been busier. She said that people have been leaving big cities “en masse,” opting for “more open spaces,



Attorney Stefanie Gagliardi, right, and photographer Jana Murzenski, pick potatoes as part of a Grow a Row volunteer effort.

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and homes, in the countryside.” Even more striking, Gagliardi noted, is that open houses during summer weekends can draw in as many as 80 potential buyers. This is due to the “low inventory and high demand” being placed on real estate recently. Concurrently, the pandemic has also beared down upon relationships and families, as “more couples in long-term marriages” have been separating “in the last year.”

Gagliardi comes well-equipped to lighten the weight that her clients need not bear alone in both departments. Whether she is negotiating the financial gap between a home appraisal and a loan amount or implementing the use of employability experts and forensic accountants for divorces, Gagliardi foresees each client’s need and provides the resources and support that each case warrants. In fact, one could even say that she goes above and beyond in this regard.

Which is why, throughout it all, the biggest takeaway from anyone represented by Gagliardi is her consistent availability. Ever aware of “the importance of communication,” Gagliardi keeps this in mind throughout her representation. The outcome? “I wake up with a checklist of calls I have to return,” she said, as she manages to maintain her excellent standard of communication with each and every client.

And this is what really makes Gagliardi stand out. “I am hands-on and responsive,” she said. “I look forward to getting from negotiations to the closing table.” And the result speaks volumes. “Every day I’m touching lots of people and getting the job done.” Which is exactly what superheroes do.

For more information, visit [www.gagliardilawllc.com](http://www.gagliardilawllc.com) or call 908-689-0992.

— Vanessa Rothschild